



# IPM in Corporate Sustainability Initiatives: What do Sysco, McDonald's, Whole Foods Market and Walmart have to do with IPM?

IPM Innovation in Europe  
January 14, 2015 Poznan, Poland

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[www.ipminstitute.org](http://www.ipminstitute.org)

***IPM Institute of North America***

2012, 2009 US EPA Sustained Excellence in IPM Award

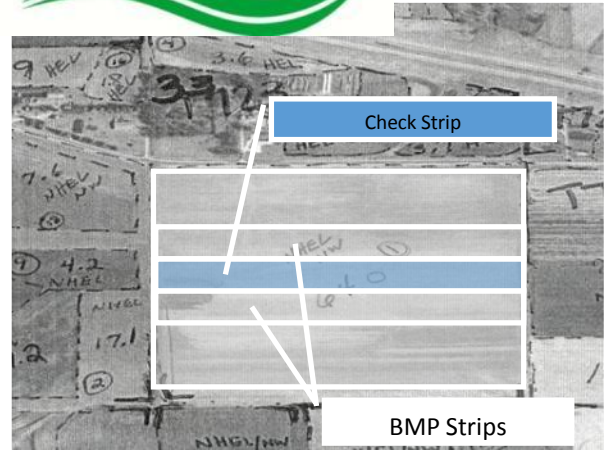
2009, 2008, 2005, 2004 National Champion, US EPA Pesticide Environmental Stewardship Program

2005 Children's Environmental Health Recognition Award,

US EPA Office of Children's Health Protection



# Leveraging marketplace power to improve health, environment and economics



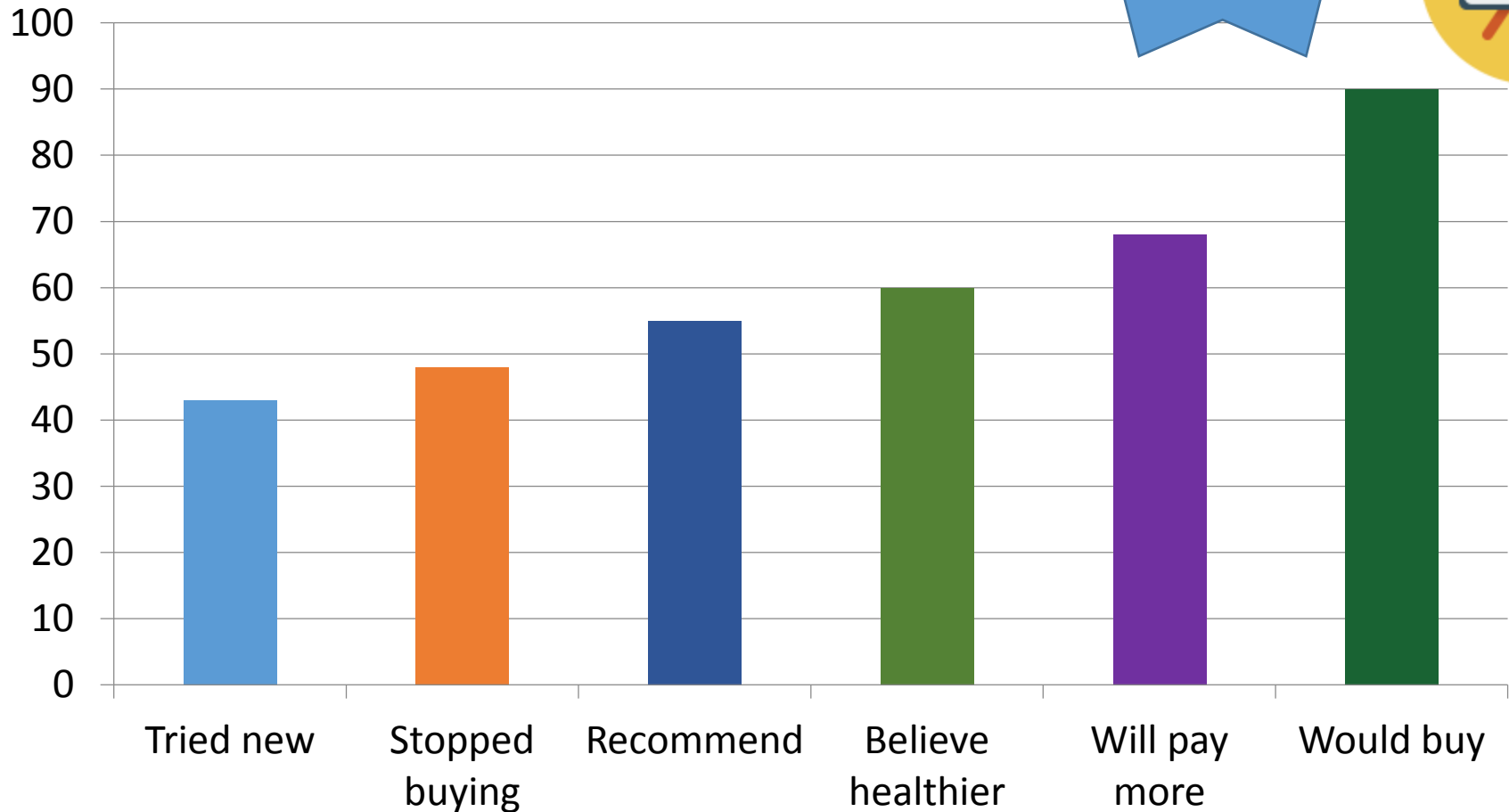
Eighth International IPM Symposium  
March 2015, Salt Lake City, Utah, USA

International Congress of Entomology, IPM Track  
2016, Orlando, Florida, USA  
Symposia proposals due March 2, 2015

# Market Drivers

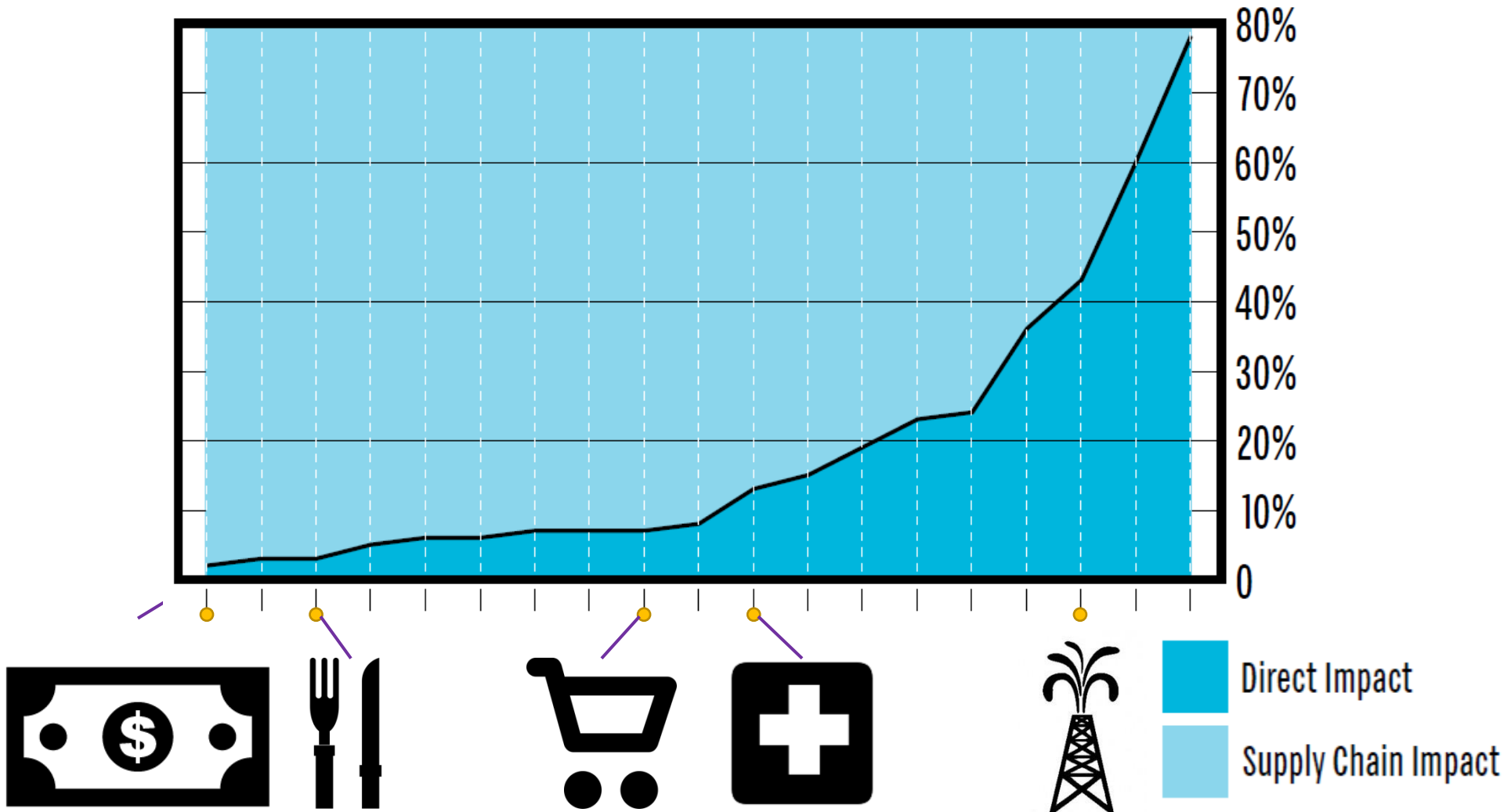
## Customers choosing green

Pesticides a top concern!



# Food/Bev Supply Chain Impacts

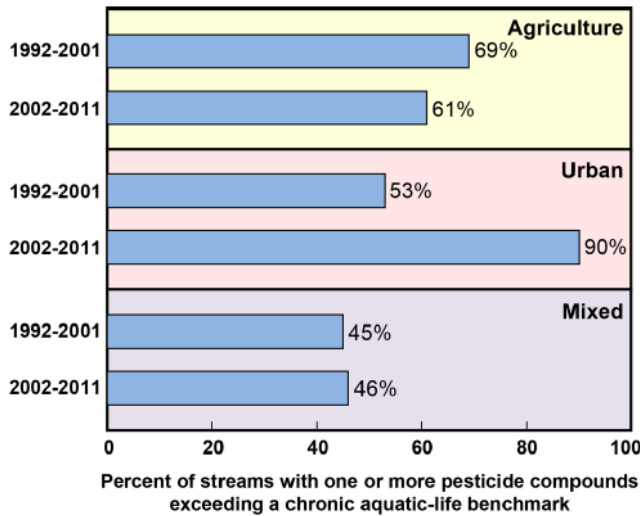
Direct vs. Supply Chain Impacts by Super Sector



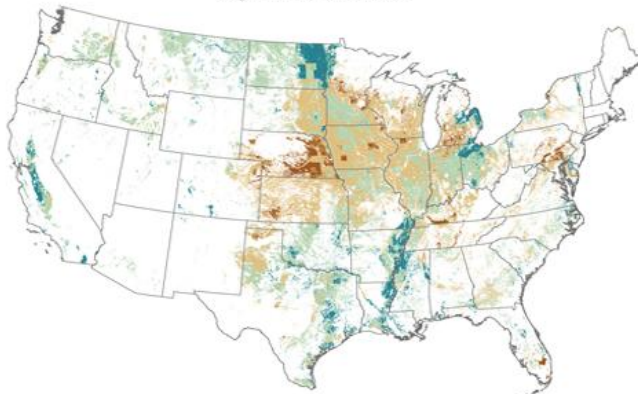
# IPM and impacts?

*Lots of progress,  
and plenty more to do*

**surface  
water**

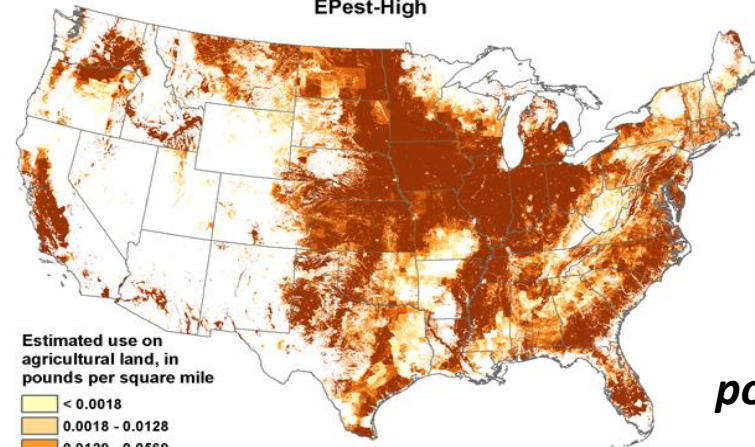


**Likelihood that atrazine plus deethylatrazine will exceed drinking-water standard in shallow groundwater underlying agricultural areas**



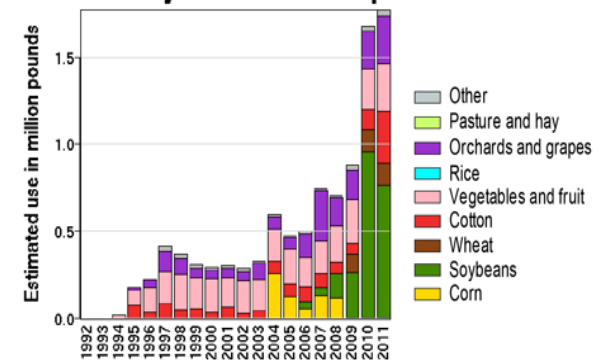
**ground  
water**

**Estimated Agricultural Use for Imidacloprid , 2011  
EPest-High**



**pollinators**

**Use by Year and Crop**



Source: Stone *et al.*, 2014, Pesticides in US Streams, *Env. Sci. and Tech.*

USGS Pesticide National Synthesis Project, [water.usgs.gov/nawqa/pnsp/](http://water.usgs.gov/nawqa/pnsp/)

# Why not Organic?

Growing,  
still less than 1% of US ag land

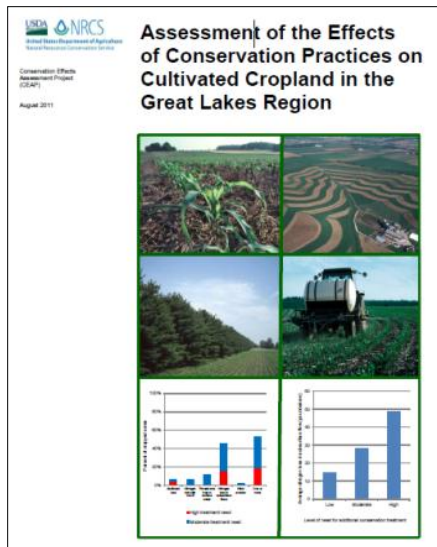
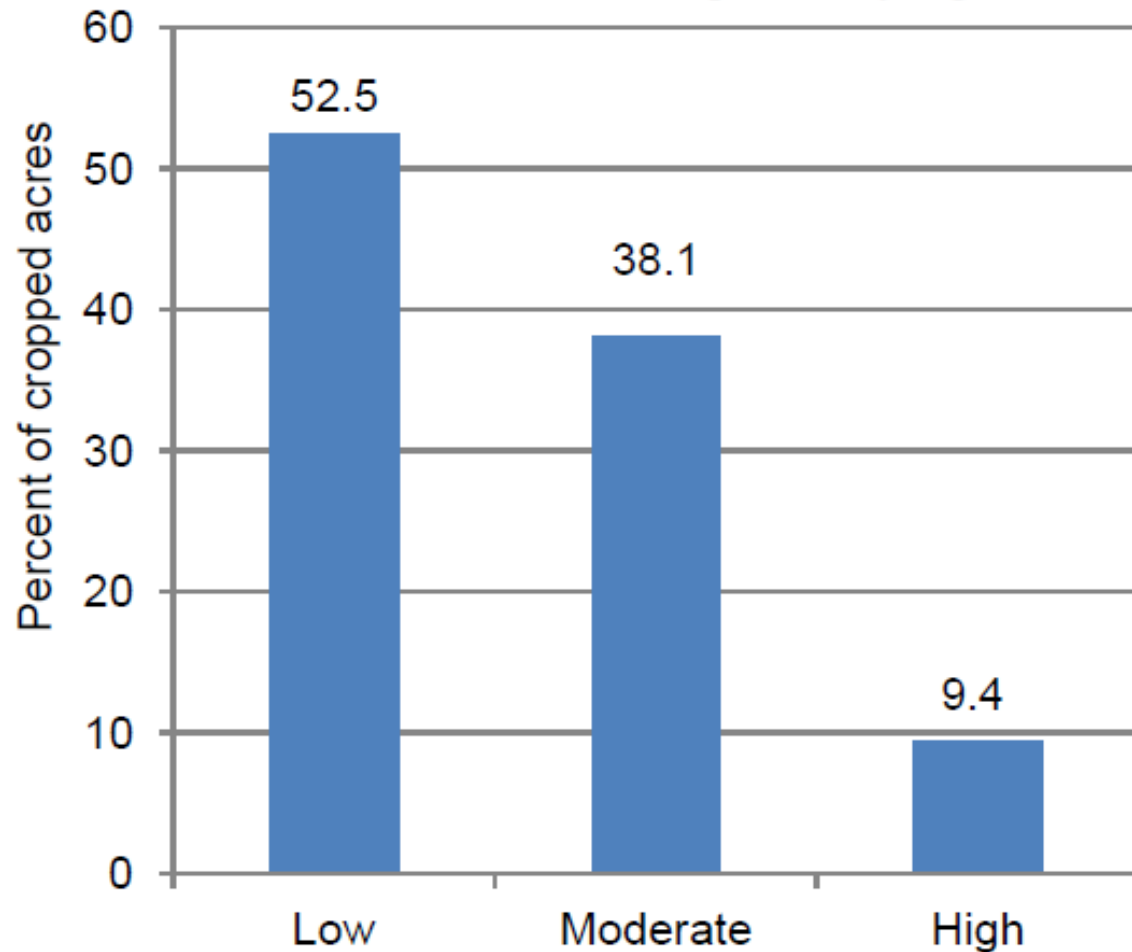
*Long-standing and new production challenges:*  
*plant diseases*  
*spotted wing drosophila*  
*brown marmorated stink bug*



# We all do IPM; the question is how much?

**2010-2012: USDA  
Natural Resources  
Conservation  
Service. Five  
watersheds  
assessed to date.**

**Figure 11.** Integrated Pesticide Management indicator for the baseline conservation condition, Chesapeake Bay region



**Table 10. Summary of survey responses to pest management questions, Chesapeake Bay region**

Survey question*	Number samples with "yes" response	Percent of cropped acres
<b>Prevention</b>		
Pesticides with different action rotated or tank mixed to prevent resistance	252	33
Plow down crop residues	133	20
Chop, spray, mow, plow, burn field edges, etc.	264	33
Clean field implements after use	272	35
Remove crop residue from field	72	10
Water management used to manage pests (irrigated samples only)	12	1
<b>Avoidance</b>		
Rotate crops to manage pests	531	66
Use minimum till or no-till to manage pests	482	56
Choose crop variety that is resistant to pests	299	34
Planting locations selected to avoid pests	109	12
Plant/harvest dates adjusted to manage pests	53	6
<b>Monitoring</b>		
Scouting practice: general observations while performing routine tasks	278	36
Scouting practice: deliberate scouting	366	44
--Established scouting practice used	156	19
--Scouting due to pest development model	62	8
--Scouting due to pest advisory warning	99	9
Scouting done by: (only highest of the 4 scores is used)		
--Scouting by operator	221	27
--Scouting by employee	2	<1
--Scouting by chemical dealer	86	10
--Scouting by crop consultant or commercial scout	63	7
Scouting records kept to track pests?	140	17
Scouting data compared to published thresholds?	221	26
Diagnostic lab identified pest?	58	6
Weather a factor in timing of pest management practice	250	31



# IPM Elements/Guidelines



= Lists of IPM and related practices. Also known as IPM checklists, protocols, standards, definitions.

Used to:

- Assess level of adoption/uptake.
- Identify potential practices to adopt
- Provide incentives for specific practices.
- Identify practices that suffer low adoption, to identify and address barriers.

Boutwell, J.L. and R.H. Smith. 1981. A new concept in evaluating integrated pest management programs. *Bull. Entomol. Soc. Amer.* 27(2) 117-188.

Coli, W.M. and C.S. Hollingsworth. 1996. Defining the ambiguous: Massachusetts' crop-specific IPM guidelines allow growers to understand and benefit from their pest management programs. *The Grower*, April 1996, pp. 48-49, 58.

Petzoldt, C., J. Kovach and A. Seaman. 1998. *Integrated Pest Management Elements for New York Crops*. Cornell IPM Publication #124 .

## Elements of IPM for Fresh Market Sweet Corn in New York State

### MAJOR PESTS

Insects	Diseases	Weeds
European corn borer	common rust	broadleaves
corn earworm	smut	annual grasses
fall armyworm	northern corn leaf blight	perennials
corn flea beetle	Stewart's wilt	
corn leaf aphid	anthracnose	
western corn rootworm	maize dwarf mosaic	
seed corn maggot	seed rots	
cutworms	barley yellow dwarf virus	
common armyworm		
sip beetles		

A. Site Preparation	Priority	Points	Acreage Goal	Achieved
1) Review weed map/list of fields to choose appropriate weed control strategies. See the Weed Assessment List available for use in satisfying this element.	M	5	50%	2.5
2) Crop Rotation. Plant only in fields where sweet or field corn has not been grown in the previous year to avoid corn root worm, anthracnose, smut, and northern corn leaf blight				
a. Fields harvested before Aug. 15:	L	3	25%	
b. Fields harvested after Aug. 15:	H	10	75%	
3) Soil test at least every three years; fertilize according to recommendation	H	10	100%	
B. Planting				
1) Use tolerant or resistant varieties whenever possible for controlling common rust, smut, and Stewart's wilt, NCLB, maize dwarf mosaic, barley yellow dwarf	M	5	25%	
2) Seed treatment. Use fungicide treated seed or biological seed treatment for control of root and seed rots.	H	10	100%	

Crop and geographic scope.

In this case, users can receive five points for implementing this element on 50% of their acreage.

The user enters points scored, e.g., this practice was completed on 25% of the producer's total acreage.

Points allow developers to signal priority or level of difficulty, and users the flexibility to pick and choose practices that fit their operation.

Nutrient management practices are included. Although not typically considered an IPM practice, nutrient management addresses water quality concerns and can also impact pest populations, e.g., excessive nitrogen can sometimes flare aphid populations.



## Available LGU Elements/Guidelines

Alfalfa (New York)  
 Alfalfa (Ohio)  
 Apple (Massachusetts)  
 Apple (Ohio)  
 Apples (New York)  
 Asparagus (New York)  
 Banana (Hawaii)  
 Beets (New Jersey)  
 Beets (New York )  
 Blueberries (New York )  
 Blueberry, Highbush (Massachusetts)  
 Brussels Sprouts (New York )  
 Cabbage (New Jersey)  
 Cabbage (New York )  
 Cabbage (Ohio)  
 Carrot (Ohio)  
 Carrots (New Jersey)  
 Carrots (New York)  
 Cauliflower (New Jersey)  
 Cauliflower (New York)  
 Cherry (Ohio)  
 Christmas Trees (North Carolina)  
 Christmas Trees (Virginia)  
 Cole Crops (Massachusetts)  
 Corn, Field (New York)  
 Corn, Field (Ohio)  
 Corn, Sweet (Ohio)  
 Cranberry (Massachusetts)  
 Cucumber (New York)  
 Cucumber (Pickles) (Ohio)  
 Cucumbers (New Jersey)  
 Dry Beans (New York)  
 Grapes (New York)  
 Greenhouses (New York)

Honey Bees (Delaware)  
 Honey Bees (Maryland)  
 Honey Bees (New Jersey)  
 Honey Bees (North Carolina)  
 Honey Bees (Pennsylvania)  
 Honey Bees (South Carolina)  
 Honey Bees (Virginia)  
 Honey Bees (West Virginia)  
 Lettuce (New York)  
 Lettuce (Ohio)  
 Macadamia Nut (Hawaii)  
 Melon (New York)  
 Melons (New Jersey)  
 Onions (New York)  
 Peach (Ohio)  
 Pear (Ohio)  
 Peas (New Jersey)  
 Peas (New York)  
 Pepper (Massachusetts)  
 Pepper (Ohio)  
 Peppers (New Jersey)  
 Peppers (New York)  
 Pineapple (Hawaii)  
 Plum (Ohio)  
 Poinsettia (Massachusetts)  
 Potato (Massachusetts)  
 Potato (Ohio)  
 Potatoes (New York)  
 Pumpkin (Massachusetts)  
 Pumpkin (New York)  
 Pumpkin (Ohio)  
 Pumpkins (New Jersey)  
 Radish (Ohio)  
 Raspberries (New York)

Raspberry (Massachusetts)  
 Residential Turfgrass (Ohio)  
 Snap Bean (Ohio)  
 Snap Beans (New Jersey)  
 Snap Beans (New York)  
 Soybean (Ohio)  
 Squash (Massachusetts)  
 Squash (Ohio)  
 Strawberries (New York)  
 Strawberry (Massachusetts)  
 Sugarcane (Hawaii)  
 Summer Squash (New Jersey)  
 Summer Squash (New York )  
 Sweet Cherries (New York )  
 Sweet corn (Massachusetts)  
 Sweet corn (New Jersey)  
 Sweet Corn, Fresh Market (New York )  
 Sweet Corn, Processing (New York)  
 Tomato, Field (Massachusetts)  
 Tomato, Greenhouse (Massachusetts)  
 Tomato, Processing (Ohio)  
 Tomatoes (New Jersey)  
 Tomatoes, Fresh Market (New York)  
 Tomatoes, Greenhouse (New York)  
 Wheat (Ohio)  
 Wine Grapes (Massachusetts)  
 Wine Grapes (North Carolina)  
 Wine Grapes (Virginia)  
 Winter Squash (New Jersey)  
 Winter Squash (New York)



# Eco Apple



The IPM Institute  
of North America, Inc.

- ❑ RED TOMATO distributes; IPM Institute maintains standards, certifies growers.
- ❑ IPM, water, energy, waste, LOCAL!
- ❑ Learning community: UMass, UConn, Penn State, Cornell, growers, crop consultants.
- ❑ Biggest customers? Trader Joe's, Whole Foods



**Minimum requirements:**  
**You must (for example)**  
sample mites and mite predators before applying miticide, use insecticide for tarnished plant bug only if trap captures over threshold.

**Point-based advanced practices:**  
**E.g., use trap out to control apple maggot fly**

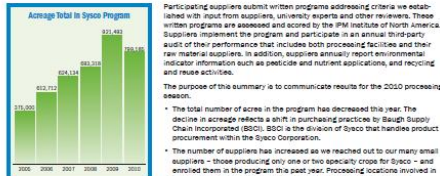
**Red (do not use), Yellow (use with restrictions) and Green (use with justification) pesticide list:**  
**E.g., do not use organophosphates, endosulfan, paraquat, permethrin, ziram, ....**



# Corporate Sustainability Initiatives



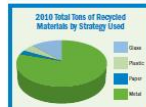
## Sysco Sustainable/Integrated Pest Management Initiative Environmental Indicator Report Summary for the 2010 Processing Season



**2010 TOTAL POUNDS OF PESTICIDES AVOIDED BY SUPPLIER CATEGORY**

Category	2010 lbs. Avoided	2009 lbs. Avoided
Scouting and thresholds	74,338	133,228
Weather monitoring	35,441	61,015
Beneficial organisms released	11,868	2,855
Beneficial organisms conserved	13,274	3,602
Phenomenon timing disruption	56,104	9,439
Crop Rotation	77,191	4,590
Trap cropping	9,002	100
Thinning	18,418	8,302
Other	20,569	27,949
<b>Total</b>	<b>276,395</b>	<b>297,271</b>

- Participating suppliers submit written programs addressing criteria we established with input from suppliers, university experts and other reviewers. These written programs are assessed and scored by the IPM Institute of North America. Suppliers implement the program and participate in an annual third-party audit of their performance that includes both processing facilities and their raw material suppliers. In addition, suppliers annually report environmental indicator information such as pesticide and nutrient applications, and recycling and reuse activities.
- The purpose of this summary is to communicate results for the 2010 processing season.
- The total number of acres in the program has decreased this year. The decline in acreage reflects a shift in purchasing practices by Sysco Supply Chain Incorporated (SSCI). SSCI is the division of Sysco that handles product procurement within the Sysco Corporation.
- The number of suppliers has increased as we reached out to our many small suppliers - those producing any one or two specialty crops for Sysco - and enrolled them in the program this past year. Processing locations involved in the program have declined due to several factors, including a shift in purchasing practices and processor consolidation.
- Suppliers continue to recognize the value of documenting IPM practices and the significance of independent verification. Despite the decrease in the number of processing locations, third-party audits remained relatively stable in 2010. Audits are required for each supplier and in each geographic region of operation, regardless of the number of processing locations.
- Fifty-seven suppliers submitted environmental indicator reports in 2010, representing 60% of the total supplier base, a 9% decrease from 2009. Suppliers that were added in 2010 are beginning to build their programs and capacity to complete the indicator report. Many of these added specialty suppliers are from outside the US and have language barriers. It is our intention to work very closely with the newest suppliers to assist in the development of their programs.
- The program currently includes more than 4,000 growers of agricultural products worldwide. Environmental indicator reports submitted the year represent results from 2,432 growing operations.
- We continue to track actual pesticide use in pounds per acre and by acute toxicity to mammals, indicated by the signal word (Danger, Warning or Caution) on the product label. Depending on weather conditions, new pests and other factors, pesticide use can fluctuate considerably from year to year. Reported pesticide use per acre in 2010 is similar to the information provided for 2009, suggesting the drop in use in 2009 was due to unusually light pest pressure that year. In addition, reported use indicates a trend towards use of least toxic pesticides, which includes a number of products used at a higher rate per acre including oils and surfactants.



**2010-2011 Highlights:**  
We continued to meet with our Advisory Council made up of federal agencies, processors and academics to help guide the program. The council continues to provide valuable input on the direction of our program. Our 8th annual Sysco Sustainable Agriculture/ IPM Conference & Training was held in Houston in January 2011. "The Value Proposition for the Sustainable Marketplace" offered opportunities for training for suppliers, growers, auditing agencies and other interested parties. We continue to strengthen this program by challenging growers to increase the number of acres and crops under the IPM program and to provide more reporting data. In the past we have required data only on the three largest crops for each supplier. In the 2011 growing year we are asking our current suppliers to expand data reporting to the full range of about 40 basic and specialty crops that we purchase. Because some suppliers already report all data and some growers do not supply any additional crops, this affects only about a third of our suppliers.

- Our suppliers estimate the amount of pesticides avoided by utilizing IPM practices. They reported an additional 276,395 pounds of active ingredient would have been applied in 2010 if they had not implemented IPM practices. The most frequently noted strategies put into action were scouting, monitoring thresholds and crop rotation. The decline in avoidance from 2009 to 2010 reflects the higher pest pressure this past season vs. 2009.
- Our suppliers have reported a total avoidance of nearly 3 million pounds of pesticides over the six years of the program.
- The reported amount of fertilizer avoidance for 2010 was over 8 million pounds. Nutrient avoidance decreases the risk of nutrient losses and ground and surface water contamination. Soil testing, changes to fertilizer application methodology, cover crop programs, crop rotations, use of organics, manures and university partnerships were identified by our suppliers as leading strategies to ensure appropriate fertilization. The table at left summarizes strategies reported by our agricultural community. Recent increases in fertilizer costs and developments in technology permitting more precise application timing, amount and placement are key drivers of these improvements.
- The amount of resources reported as reused in the 2010 pack season exceeded an million tons. This includes organic material put back into the field, used as cattle feed or otherwise recovered from the waste stream and diverted from disposal in landfills and waste-water treatment plants. Our suppliers reported a 27% increase in reused materials, despite the 13% decrease in acreage.
- Materials reported as recycled exceeded 445,000 tons. This includes metals, glass, wood based materials, plastics, pesticide containers and oils. This is an increase of 70% in the reported materials recycled. Suppliers are tracking their recycled materials with more accuracy, as beneficial avenues for disposal become more readily available.
- The types and proportion of materials reported are represented in the chart that follows.
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Processing water used in 2010 for irrigation was 43,712,417 feet. In recognition of the importance of energy conservation in managing costs and slowing climate change, this year for the first time we are reporting the following reductions in fuel use as a result of conservation strategies for this crop, region and reporting year.

**2010 FIELD AND PROCESSING ENERGY CONSERVATION**

Strategy	2010 Gallons Conserved
Fuel production energy use: Improving energy efficiency of irrigation pumps	150,782
Fuel production energy use: Tractor auto-shutdown to increase fuel efficiency	22,861
Fuel production energy: Tillage equipment used to reduce energy use in till, row till, avoid Midland (plow, etc.)	14,262
Fuel production energy use: Transition to bio-diesel	63,503
Fuel production energy use: Transition to ethanol	1,844



## Annual IPM Survey Results

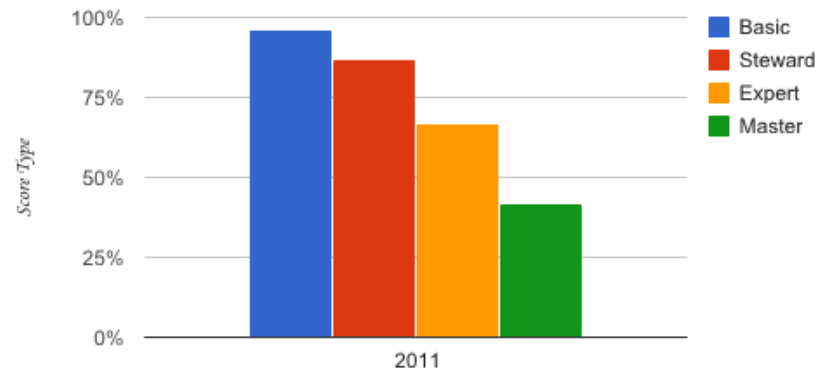
Year  
2011

Country  
All

Refresh report

IPM Level	Score
Basic	96.24%
Steward	86.97%
Expert	66.74%
Master	41.79%
Index	2.92
# Farms	446

## Mean Scores

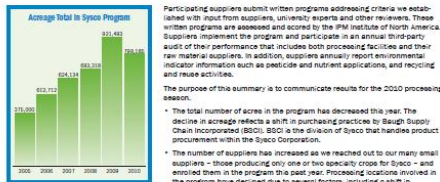


**Practices and performance metrics:  
pesticides, fertilizer, water, energy, waste...**

# Corporate Sustainability Initiatives

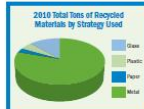


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# Corporate Sustainability Initiatives

## SCORING OVERVIEW



Responsibly Grown Ratings are based on a 300-point scoring index. Suppliers earn points for positive farming practices in each of the following categories.

CATEGORY	POTENTIAL POINTS
THIRD-PARTY CERTIFICATIONS	10
WASTE REDUCTION	10
AIR, ENERGY & CLIMATE	30
WATER CONSERVATION & PROTECTION	30
ECOSYSTEMS & BIODIVERSITY	30
FARM WORKER WELFARE	30
SOIL HEALTH	75
PEST MANAGEMENT	85
<b>TOTAL POTENTIAL POINTS: 300</b>	



Suppliers MUST answer YES to 16 questions regarding their farming practices and pesticide use to earn their first 80 points and a GOOD rating.



After answering YES to the 16 questions for a GOOD rating, suppliers can earn additional points by answering more advanced questions. Some questions are **required** to earn a BETTER or BEST rating and others offer suppliers flexibility to earn points toward a BETTER or BEST rating.



## COMPREHENSIVE SCORING SUMMARY



SCORING CATEGORY	POTENTIAL POINTS	SPECIFIC RATING REQUIREMENTS				MINIMUM SCORING REQUIREMENTS PER CATEGORY/RATING
<b>Certification Base Points</b>	<b>10</b>					
See page 8 for Third-Party Certification scoring details.	10	-	-	-	-	
<b>Farming Practices</b>	<b>40</b>					
Compliance with laws	5					Suppliers must earn <b>all 40 points</b> in this category to qualify for a Responsibly Grown rating. 
Soil tests	5					
Irrigation by crop need	5					
Environmental planning	5					
Nutrient application: Planning	5					
Nutrient application: Recordkeeping	5					
Nutrient application: Equipment calibration	5					
Air quality	5					
<b>Pesticide Use Policy</b>	<b>40</b>					
Non-pesticidal strategies	5					Suppliers must earn <b>all 40 points</b> in this category to qualify for a Responsibly Grown rating. 
Current knowledge of pests, diseases & weeds	5					
US EPA registration and label use	5					
Prohibited pesticides list	5					
Pesticide application: Planning	5					
Pesticide application: Recordkeeping	5					
Pesticide application: Equipment calibration	5					
Pesticide drift mitigation plan	5					
<b>Advanced Pest Management</b>	<b>45</b>					
Non-pesticidal measures	10	-				Must score a <b>minimum of 20 pts.</b> in this category to qualify for <b>BETTER</b> or <b>BEST</b> . 
Pesticide resistance identification & mitigation	10	-	-	-		
ipmPRIME.com analysis	15	-				
Pesticide risk reduction (based on ipmPRIME.com)	10	-	-	-		
<b>Ecosystems and Biodiversity</b>	<b>25</b>					
Environmentally sensitive site protection	6	-				Must score a <b>minimum of 11 pts.</b> in this category to qualify for <b>BETTER</b> or <b>BEST</b> . 
Habitat	8	-	-	-		
Reducing Impacts of Pesticides on Pollinators	6	-	-	*		
Reducing impacts of managed bees	5	-	-	-		

\* Use of the ipmPRIME tool is not required for a "Better" or "Best" rating for farms with Organic, Biodynamic, Fair Trade or other specified certifications. 20 points are still required.

© Compliance with section 28 of the Whole Foods Market Prohibited and Restricted Pesticides Policy for Fresh Produce and Flowers is a requirement for a "Best" rating.

# ipmprime.com: Pesticide risk metric

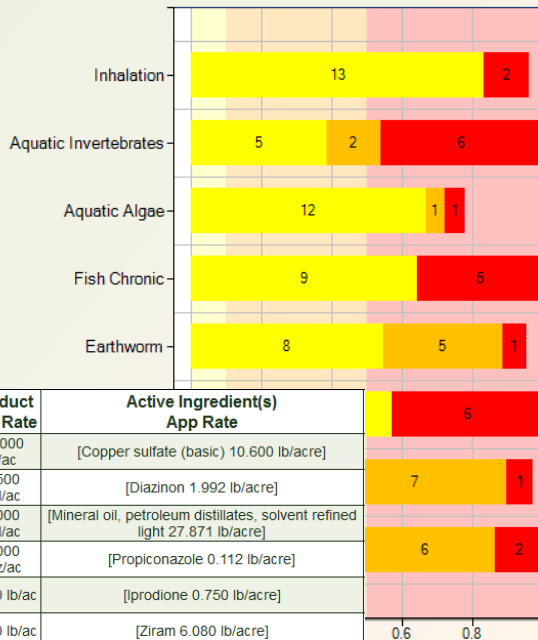
Data source: California DPR Pesticide Use Reporting

Applications to a block of peaches, illustrating risk reduction from 1999 to 2009.

1999

Summaries	Overall
N Missing	8
N Passes	12
N High Risk	24
N Medium Risk	21
N Low Risk	55
GrandTotal	120

Cumulative Risk Summary



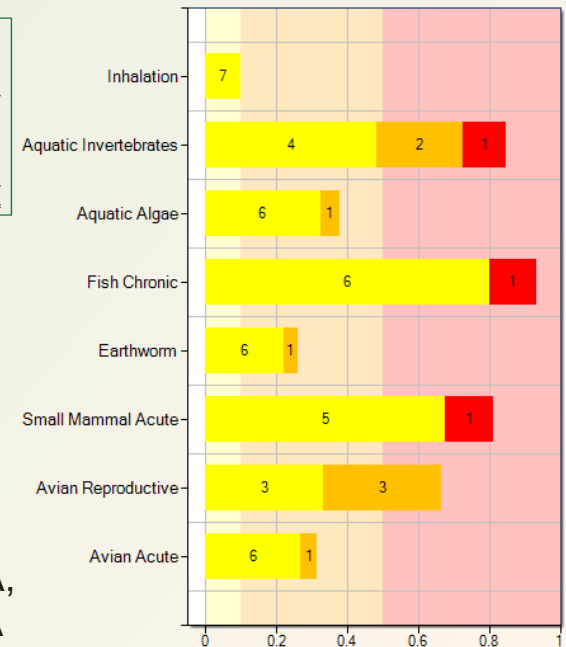
Product	EPA Reg. No.	Product App Rate	Active Ingredient(s) App Rate
BASICOP	19713-72	20.000 lb/ac	[Copper sulfate (basic) 10.600 lb/acre]
GOWAN DIAZINON 4E10163-163	5905-248	0.500 gal/ac	[Diazinon 1.992 lb/acre]
OMNI SUPREME SPRAY	5905-368	4.000 gal/ac	[Mineral oil, petroleum distillates, solvent refined light 27.871 lb/acre]
BREAK EC	100-702	4.000 fl oz/ac	[Propiconazole 0.112 lb/acre]
ROVRAL	264-453	1.500 lb/ac	[Iprodione 0.750 lb/acre]
ZIRAM 76 FUNGICIDE	4581-140	8.000 lb/ac	[Ziram 6.080 lb/acre]
PENNCAP-M MICROENCAPSULATED INSECTICIDE	70506-193	0.750 gal/ac	[Methyl parathion 1.501 lb/acre]
RED-TOP SPRAY SULFUR	2935-92	20.000 lb/ac	[Sulfur 19.400 lb/acre]
DU PONT VENDEX 50WP MITICIDE	70506-211	1.000 lb/ac	[Fenbutatin-oxide 0.500 lb/acre]
ELITE 45 DF	264-749	8.000 oz/ac	[Tebuconazole 0.225 lb/acre]
DU PONT LANNATE INSECTICIDE	352-342	2.000 lb/ac	[Methomyl 1.800 lb/acre]
ELITE 45 DF	264-749	6.000 oz/ac	[Tebuconazole 0.169 lb/acre]
DU PONT LANNATE INSECTICIDE	352-342	2.000 lb/ac	[Methomyl 1.800 lb/acre]
METHYL BROMIDE 89.5%	11220-17	30.000 gal/ac	[Methyl bromide 387.472 lb/acre]
ZIRAM 76DF FUNGICIDE	4581-140	8.000 lb/ac	[Ziram 6.080 lb/acre]

Product	EPA Reg. No.	Product App Rate	Active Ingredient(s) App Rate
BUMPER 41.8EC (PROPICONAZOLE) FUNGICIDE	66222-42	3.250E-002 gal/ac	[Propiconazole 0.122 lb/acre]
DUPONT ALTACOR INSECT CONTROL	352-730	0.200 lb/ac	[Chlorantraniliprole 7.000E-002 lb/acre]
SULFUR 6L	66330-211	1.000 gal/ac	[Sulfur 6.032 lb/acre]
ZIRAM 76DF FUNGICIDE	4581-140	8.000 lb/ac	[Ziram 6.080 lb/acre]
CHATEAU HERBICIDE SW	59639-99	0.750 lb/ac	[Flumioxazin 0.383 lb/acre]
GLYFOS X-TRA HERBICIDE	4787-23	0.600 gal/ac	[Glyphosate, isopropylamine salt 2.391 lb/acre]
SURFLAN A.S. AGRICULTURAL HERBICIDE	70506-43	1.000 gal/ac	[Oryzalin 4.000 lb/acre]

Cumulative Risk Summary

Summaries	Overall
N Missing	2
N Passes	4
N High Risk	3
N Medium Risk	8
N Low Risk	39
GrandTotal	56

2009



[www.ipmprime.com](http://www.ipmprime.com)

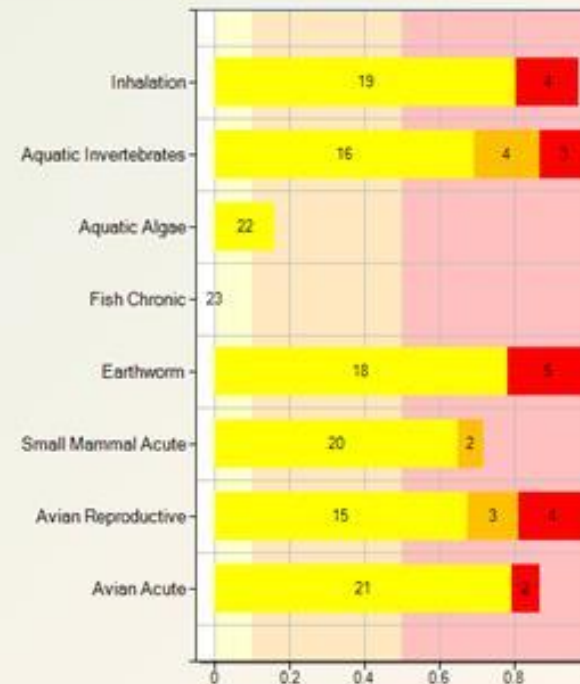
Funded by USDA NRCS, Whole Foods Market, US EPA, Unilever, General Mills, USDA IPM Centers, others.

# Before IPM



Product	EPA Reg. No.	App Rate	Active Ingredient(s) App Rate
Manzate 75 DF	1812-414	1.940 lb/ac	[Mancozeb 1.455 lb/acre]
Dormant Oil	19713-123	2.500 gal/ac	[Kerosene 17.371 lb/acre]
Manzate 75 DF	1812-414	2.630 lb/ac	[Mancozeb 1.973 lb/acre]
Manzate 75 DF	1812-414	2.630 lb/ac	[Mancozeb 1.973 lb/acre]
Penncozeb	70506-185	2.630 lb/ac	[Mancozeb 1.973 lb/acre]
Danitol	59639-35	0.260 quart/ac	[Fenpropathrin 0.165 lb/acre]
Captan 80	66222-58	1.580 lb/ac	[Captan 1.236 lb/acre]
Delegate	62719-541	2.740 oz/ac	[Spinetoram (XDE-175-J) 4.281E-002 lb/acre]
Sevin XLR	264-333	1.050 quart/ac	[Carbaryl 1.053 lb/acre]
Flint	264-777	2.110 oz/ac	[Trifloxystrobin 6.594E-002 lb/acre]
Captan 80	66222-58	1.580 lb/ac	[Captan 1.236 lb/acre]
Assail	8033-36	0.210 lb/ac	[Acetamiprid 6.300E-002 lb/acre]
Captan 80	66222-58	1.580 lb/ac	[Captan 1.236 lb/acre]
Captan 80	66222-58	1.500 lb/ac	[Captan 1.173 lb/acre]
Rimon	66222-35	32.000 fl oz/ac	[Novaluron 0.207 lb/acre]
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Imidan	10163-169	1.600 lb/ac	[Phosmet 1.120 lb/acre]
Zeal	59639-123	1.200 oz/ac	[Etoxazole 5.400E-002 lb/acre]
Captan 80	66222-58	1.680 lb/ac	[Captan 1.314 lb/acre]
Imidan	10163-169	1.680 lb/ac	[Phosmet 1.176 lb/acre]
Captan 80	66222-58	2.000 lb/ac	[Captan 1.564 lb/acre]
Assail	8033-36	0.250 lb/ac	[Acetamiprid 7.500E-002 lb/acre]

Cumulative Risk Summary



*midwest  
apples,  
2011*

	N Low Risk
	N Medium Risk
	N High Risk
Summaries	Overall
N Missing	3
N Passes	6
N High Risk	18
N Medium Risk	9
N Low Risk	148
GrandTotal	184

*18 potential  
high risks*



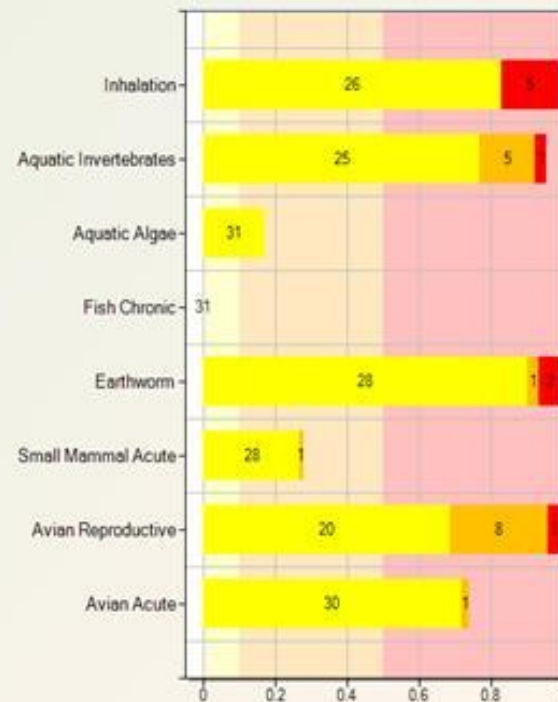


# After IPM via NRCS EQIP contract



Product	EPA Reg. No.	App Rate	Active Ingredient(s) App Rate
Penncozeb 75 DF	70506-185	2.400 lb/ac	[Mancozeb 1.800 lb/acre]
Flint	264-777	1.600 oz/ac	[Trifloxystrobin 5.000E-002 lb/acre]
Dormant Oil	34704-805	2.500 gal/ac	[Mineral oil 17.640 lb/acre]
Penncozeb 75 DF	70506-185	2.570 lb/ac	[Mancozeb 1.928 lb/acre]
Penncozeb 75 DF	70506-185	2.400 lb/ac	[Mancozeb 1.800 lb/acre]
Penncozeb 75 DF	70506-185	2.400 lb/ac	[Mancozeb 1.800 lb/acre]
Penncozeb 75 DF	70506-185	2.400 lb/ac	[Mancozeb 1.800 lb/acre]
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Flint	264-777	1.200 oz/ac	[Trifloxystrobin 3.750E-002 lb/acre] [Glyphosate, potassium salt 4.139 lb/acre]
Round up	524-549	3.000 quart/ac	
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Indar	62719-416	3.200 fl oz/ac	[Fenbuconazole 5.147E-002 lb/acre] [Indoxacarb, S-isomer 4.500E-002 lb/acre]
Avaunt	352-597	2.400 oz/ac	
Rimon	66222-35	32.000 fl oz/ac	[Novaluron 0.207 lb/acre]
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Delegate	62719-541	3.900 lb/ac	[Spinetoram (XDE-175-J) 0.975 lb/acre]
Captan 80	66222-58	1.600 lb/ac	[Captan 1.251 lb/acre]
Delegate	62719-541	3.900 oz/ac	[Spinetoram (XDE-175-J) 6.094E-002 lb/acre]
Captan 80	66222-58	1.800 lb/ac	[Captan 1.408 lb/acre]
Assail	8033-23	6.400 oz/ac	[Acetamiprid 0.280 lb/acre]
Envirdor 2.5 EC	264-831	14.000 fl oz/ac	[Spirodiclofen 0.222 lb/acre]
Captan 80	66222-58	1.875 lb/ac	[Captan 1.466 lb/acre]
Assail	8033-23	7.100 oz/ac	[Acetamiprid 0.311 lb/acre]
Avaunt	352-597	4.500 oz/ac	[Indoxacarb, S-isomer 8.438E-002 lb/acre]
Captan 80	66222-58	1.690 lb/ac	[Captan 1.322 lb/acre]
Imidan	10163-169	1.020 lb/ac	[Phosmet 0.714 lb/acre]
Captan 80	66222-58	1.700 lb/ac	[Captan 1.329 lb/acre]

Cumulative Risk Summary



*same orchard, 2012*

■ N Low Risk  
■ N Medium Risk  
■ N High Risk

Summaries	Overall
N Missing	4
N Passes	6
N High Risk	9
N Medium Risk	16
N Low Risk	213
GrandTotal	248

*high risks cut in half*

# And structural pests: Walmart IPM Pilot

**46 distribution centers on green program:**

- **16,916 fewer gallons of preventive pesticide applications**
- **8421 gallons of pesticide for fogging eliminated in entire network**
- **3.1 tons of rodenticide eliminated**
- **3234 fewer exterior devices**
- **2880 fewer interior devices**
- **PVC eliminates the replacement of 3.5 devices a month for a total of 2,058 devices(1.71 tons of landfill waste).**



Source: US EPA Office of Pesticide Programs. 2009. *Wal-Mart's PESP Strategy*.  
[www.epa.gov/opppppd/pesp/strategies/2009/walmart09.htm](http://www.epa.gov/opppppd/pesp/strategies/2009/walmart09.htm) Viewed on Dec. 8, 2009.

# IPM Eco-labels

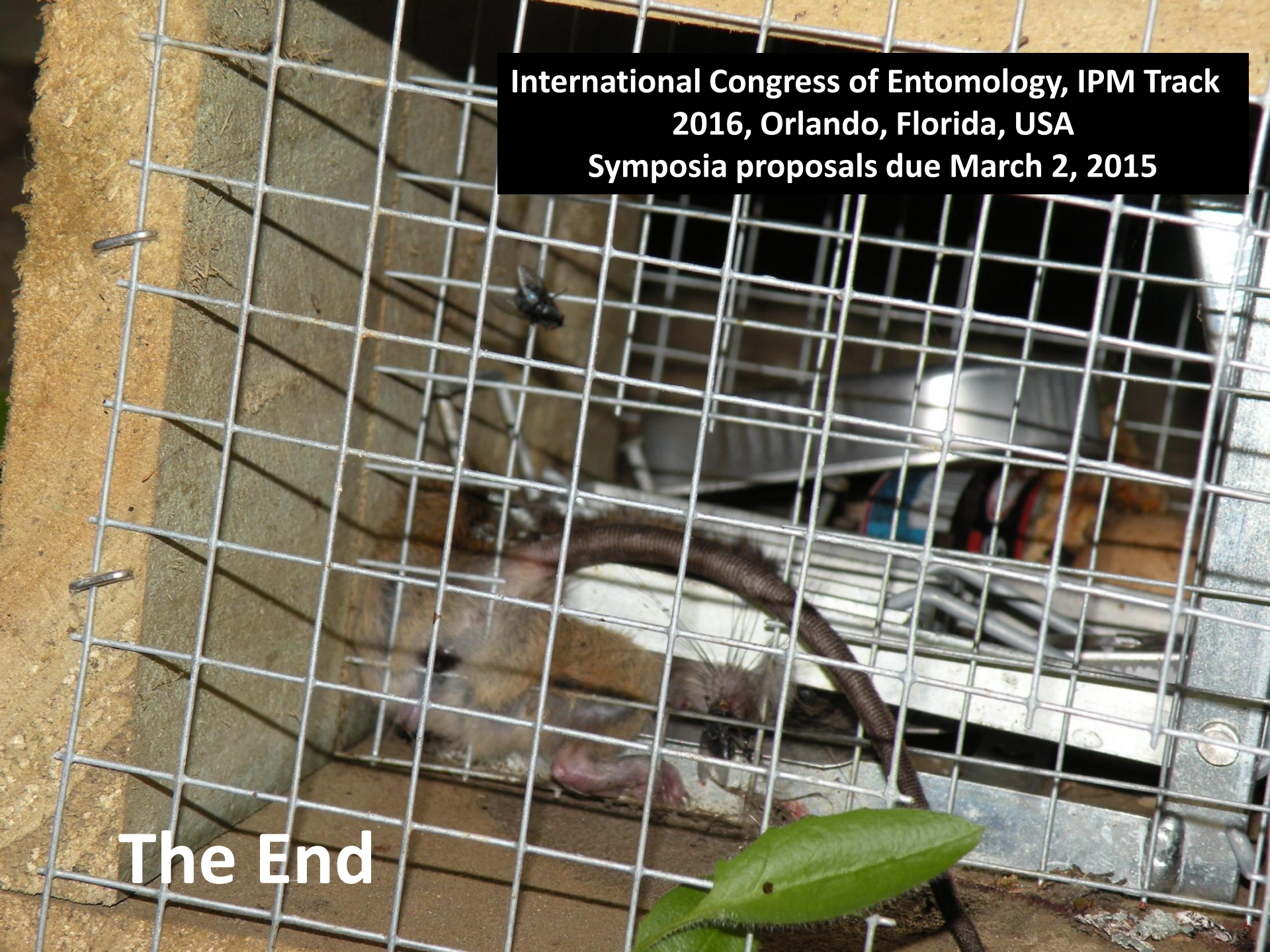
Eight sustainable agriculture programs requiring IPM of participants reported 40.4 million certified US acres and 375.7 million worldwide in 2013.

- [Food Alliance](#)
- [Rainforest Alliance](#),
- [Forest Stewardship Council](#)
- [Protected Harvest](#)
- [Northeast Eco Apple](#)
- [Central Coast Vineyard Team](#)
- [Low Input Viticulture and Enology \(LIVE\)](#)
- [Salmon Safe](#)

*Forest products (35 million acres), meats, dairy, fruits and vegetables, wine and cut flowers. [www.ipminstitute.org/links.htm](http://www.ipminstitute.org/links.htm)*





A photograph of a metal wire cage. Inside the cage, a mouse is visible, partially obscured by the wire. A fly is perched on the wire in the upper left. A green leaf is in the bottom right corner. The cage is set against a wooden background.

**International Congress of Entomology, IPM Track  
2016, Orlando, Florida, USA  
Symposia proposals due March 2, 2015**

**The End**